



## Promotion results report

Period: 13.05.2022 - 05.07.2022

## KARAGANDA UNIVERSITY OF KAZPOTREBSOYUZ



## DEVELOPMENT OF A MASTER PROGRAMME IN THE MANAGEMENT OF INDUSTRIAL ENTREPRENEURSHIP FOR TRANSITION COUNTRIES

610198-EPP-1-2019-1-ES-EPPKA2-CBHE-JP



























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Kazakhstan ...... Ошибка! Закладка не определена.





## SW in Kazakhstan

Work on the implementation of the 5<sup>th</sup> working package "Dissemination" is an ongoing activity at the Karaganda University of Kazpotrebsoyuz.

Information about meetings and events is constantly updated on the university's website and social networks:

- https://www.keu.kz/ru/section-table/31-materialy/6287-razrabotka-magisterskoj-programmy-po-upravleniyu-predprinimatelskoj-deyatelnostyu-promyshlennykh-predpriyatij-dlya-stran-s-perekhodnoj-ekonomikoj-mietic.html

https://www.instagram.com/p/CdNDuwAoNLJ/?igshid=YmMyMTA2M2Y=

- https://www.keu.kz/ru/section-table/31-materialy/6287-razrabotka-magisterskoj-programmy-po-upravleniyu-predprinimatelskoj-deyatelnostyu-promyshlennykh-predpriyatij-dlya-stran-s-perekhodnoj-ekonomikoj-mietic.html

In order to perform the task 5.3.1 - Promotion of the Master Program on May 30-31, 2022, a number of events to promote the joint educational program will be held at the Karaganda University of Kazpotrebsoyuz. To discuss the organization and the plan of activities, information was put on Google drive by those responsible for distribution.

(https://drive.google.com/drive/folders/1eo0VFHdZ6lzpGCKJKjbbf41XSlU3s kj).

As part of the promotion of the master's program in industrial entrepreneurship management at the Karaganda University of Kazpotrebsoyuz, which took place from May 30 to May 31, 2022, three meetings were held with different groups of program and project stakeholders. These groups included: 1. potential employers and customers for the training of specialists in the field of industrial business management represented by entrepreneurs of the Karaganda region; 2. potential employers represented by partners of the Karaganda University of Kazpotrebsoyuz; 3. potential applicants, university graduates and working professionals who want to improve their skills.

In order to disseminate information about the opening of a new Master's program and provide potential applicants with handouts, a brochure on the educational program «Technological Entrepreneurship» was developed. The design of the brochure of the Master's program with a description of the educational program, its features, goals, competencies and opportunities that obtaining such a master's degree gives was completed. The layout of the design was put on Google drive (<a href="https://drive.google.com/drive/folders/1biv8mH2HXtgXe5-TO">https://drive.google.com/drive/folders/1biv8mH2HXtgXe5-TO</a> 50xIrhbXHBbJnL).

The brochure of the Master's program was developed in Russian, English and Kazakh languages.





On May 30th, as part of the implementation of the international Erasmus+ «MIETC» project, a presentation of a new joint master's program «Technological Entrepreneurship» with the East Kazakhstan Technical University named after Serikbayev was held on the basis of the Karaganda University of Kazpotrebsoyuz. The joint master's program «Technological Entrepreneurship» is unique due to the symbiosis of technical and economic components and sustainable cooperation between the university and the business community.

The promotion meeting with entrepreneurs was held on the basis of the National Chamber of Entrepreneurs of the Republic of Kazakhstan "Atameken"





with the provision of interactive communication with regional representative offices and branches.

In order to provide feedback on the results of the meeting, the participants were asked to complete a blitz survey in an individual electronic format.

Questionnaire for Atameken - Google Forms



According to the results obtained, the majority of entrepreneurs rated the meeting as «useful» - 80% and 20% called it «informative» (diagram 1).

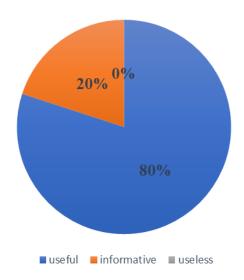


Diagram 1 - Was the meeting with MIETC team partners for you useful, informative, useless?





The meeting participants also noted 100% interest in the program and in general in the Erasmus and MIETC projects (diagram 2).

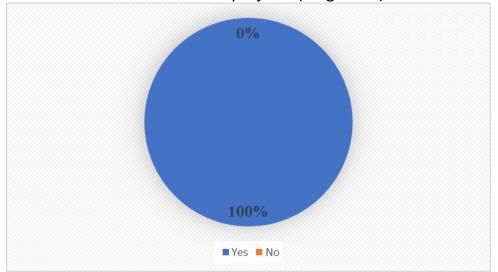


Diagram 2 - Are you interested in this project or in general similar projects of Erasmus and MIETC?

All entrepreneurs who took part in the promotion consider the opening of a new master's program in industrial entrepreneurship management to be relevant for the Karaganda region (diagram 3).

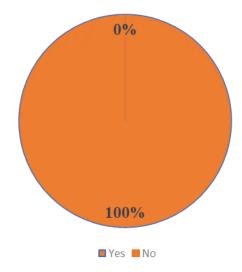


Diagram 3 - Do you think the opening of a new master's program in industrial entrepreneurship management is relevant for the Karaganda region?

At the same time, 60% of the meeting participants noted that their enterprise/organization needs specialists in industrial business management.





Another 10% themselves (open-ended answer) indicated that this issue is currently under consideration at the management level (diagram 4).

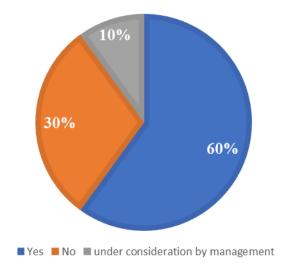


Diagram 4 - Does your company/organization need specialists in industrial business management?

During the promotion of the joint master's program in the first part of the event – World café, an off-site business meeting was held with representatives of the National Chamber of Entrepreneurs «Atameken», as a result of which vectors of further cooperation to support the promotion of the new program were identified and announced.



The discussion was attended by representatives of government agencies, business environment, and regional offices of NCE «Atameken», MIETC project partners from Italy, Spain, Slovenia, Tajikistan, and Turkmenistan.

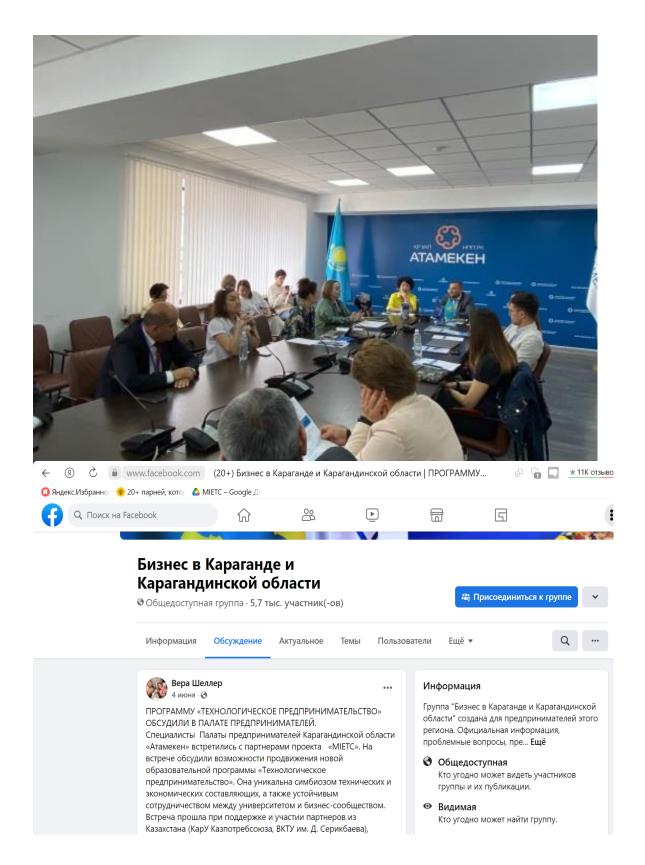




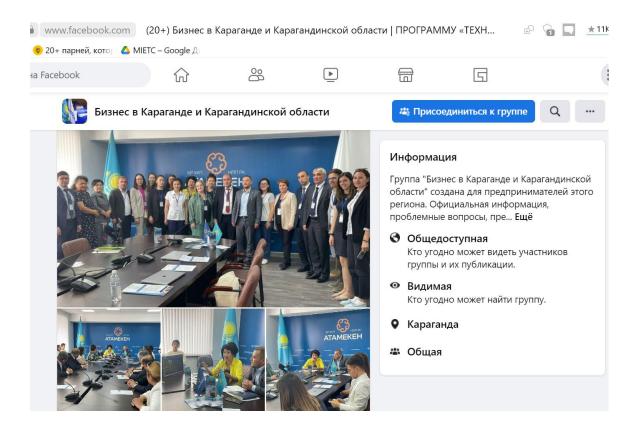
The specialists of the Chamber of Entrepreneurs «Atameken» posted information about the meeting on the official website https://www.facebook.com/groups/krgbusiness/permalink/559111681092191 2/









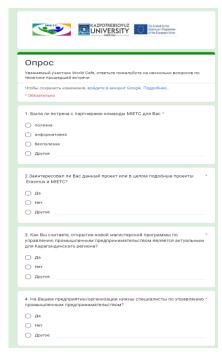


Brochures were sent to all stakeholders for posting information about the joint educational program on official websites

As a result of the meeting with stakeholders at the Karaganda University of Kazpotrebsoyuz, feedback was also provided in the form of a short Internet survey.

Stakeholder Survey - Google Forms









According to the results obtained, most of the participants, as well as entrepreneurs, rated the meeting as «useful» and «informative» (diagram 5).

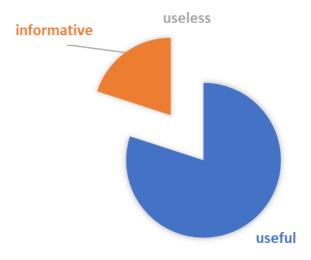


Diagram 5 - Was the meeting with MIETC team partners for you useful, informative, useless?

Absolutely all participants of the promotion meeting expressed their interest in this project, assessed its regional relevance and indicated that their enterprise currently needs specialists in the field of industrial entrepreneurship management.

One of the important and effective tools for the dissemination of the Joint Master's Program is the International scientific and practical Conference: "Prospects and Opportunities of the Modern Economy in the Conditions of Integration of Science, Education and Business" scheduled for May 31, 2022.

At the conference, a meeting was held with potential applicants, university graduates and working professionals who want to improve their skills. Domestic and foreign partner universities are invited to participate in the conference. The information letter is distributed through all communication channels - e-mail, social networks, university website, etc.

Below are links and QR to the surveys and interviews that were conducted. Conference Questionnaire - Google Forms





The answers to the proposed questionnaire showed that, from the point of view of the respondents, the meeting was useful for them: 68.2% - «useful» and 30.8% - «informative» (diagram 6).

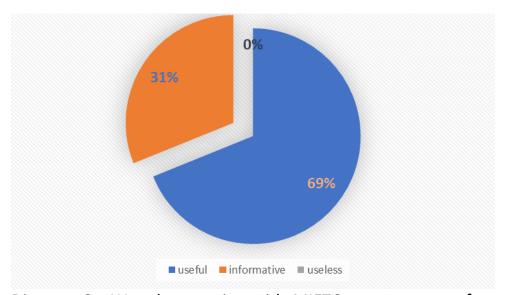


Diagram 6 - Was the meeting with MIETC team partners for you useful, informative, useless?

To a direct question whether the respondents are interested in entering the presented specialty, 15.4% of the respondents answered in the affirmative. Another 61.5% chose the «maybe» option. Only 7.7% of the meeting participants gave a negative answer. As part of the «open» response option,





the participants themselves indicated «I will invite all interested» and «I will advise» (diagram 7).

Thus, providing feedback in the form of an electronic survey made it possible to receive feedback from the promotion participants and find out their opinion on the information received, as well as partially predict their further actions in relation to this information. Also, the results obtained can be used to adjust the work as part of the further promotion of the program and, in the future, to ensure the sustainability of the project results, as it will allow the work to be carried out to a greater extent pointwise.

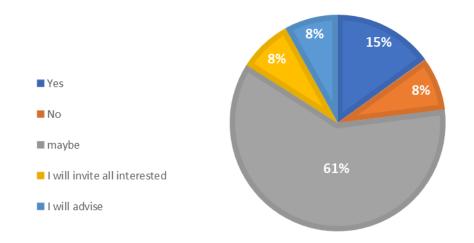


Diagram 7 - Are you interested in entering a new specialty?

The questionnaire for the conference and questionnaires were compiled in Russian due to the fact that all participants are Russian speakers.

The conference ensured the participation of stakeholders in the dialogue of students, undergraduates, doctoral students and teaching staff of higher educational institutions, representatives of the scientific and professional community, government officials, employees of the financial and economic sphere, entrepreneurs, and also provided an opportunity to expand the reach of the target audience when disseminating information about the project and joint educational program:

- https://www.keu.kz/ru/section-table/31-materialy/6287-razrabotka-magisterskoj-programmy-po-upravleniyu-predprinimatelskoj-deyatelnostyu-promyshlennykh-predpriyatij-dlya-stran-s-perekhodnoj-ekonomikoj-mietic.html:
- https://www.keu.kz/en/section-table/31-materialy/6289-razrabotka-magisterskoj-programmy-po-upravleniyu-predprinimatelskoj-deyatelnostyu-





promyshlennykh-predpriyatij-dlya-stran-s-perekhodnoj-ekonomikoj-mietic-3.html

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https://www.keu.kz/en/section-table/31-materialy/6289-razrabotka-magisterskoj-programmy-po-upravleniyu-predprinimatelskoj-deyatelnostyu-promyshlennykh-predpriyatij-dlya-stran-s-perekhodnoj-ekonomikoj-mietic-3.html

In order to identify areas and options for cooperation, in the second part of the event, a business meeting was held between European and Central Asian partners with stakeholders - representatives of the Karaganda region of the UMPC of the Karaganda University of Kazpotrebsoyuz, the Department of Industry of Industrial and Innovative Development of the Karaganda region and the KSU of the Employment Center of the Akimat of the city of Karaganda.

The event was held with the support and participation of partners from Kazakhstan (Karaganda University of Kazpotrebsoyuz, East Kazakhstan Technical University named after Daulet Serikbayev), the «Business Pro» Training Center, Spain (Universidade de Santiago de Compostela, AYeconomics research Center S.L., USC), Italy (University of Naples Federico II), Slovenia (University of Ljubljana), Tajikistan (Tajik Technological University, Tajik State University of Commerce, FANOVAR Technopark), Turkmenistan (Academy of Sciences of Turkmenistan, Turkmen State Institute of Economics and management, Technology center of the Academy of Sciences of Turkmenistan, Turkmen state financial institute).

Also, this event aroused the interest of the regional media.

https://youtu.be/DluVWmyEPS4 (in Russian)

https://youtu.be/h-oxdzLrRIA (in Kazakh)

The purpose of the event was to widely inform individuals, groups and organizations about the opening of a new master's program «Technological Entrepreneurship» and about the benefits of education in the field of industrial entrepreneurship.

https://mediaworld.kz/v-karagande-proshla-prezentatsiya-magisterskoj-programmy-tehnologicheskoe-predprinimatelstvo/

https://qaz.mediaworld.kz/ara-andyda-tehnologiyaly-k-sipkerlik-magistratura-ba-darlamasyny-tanystyrylymy-tedi/

The conference was attended by undergraduate graduates, undergraduates, doctoral students and teachers of higher educational institutions of Kazakhstan, Tajikistan, Turkmenistan, Russia, representatives of

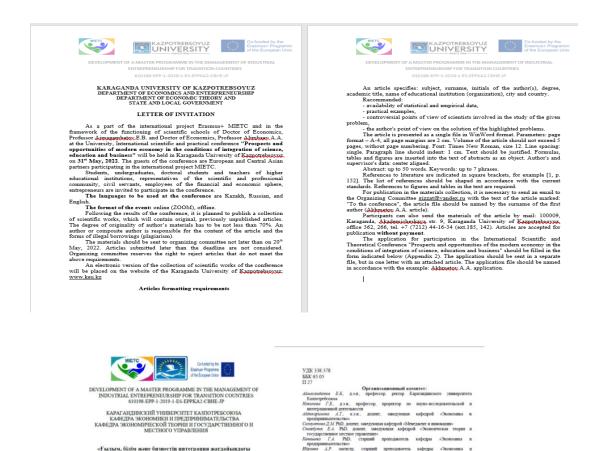




the scientific and professional community, civil servants, and employees of the financial and economic sphere, entrepreneurs. Following the results of the conference, a collection of scientific papers published, which will contain original, previously unpublished articles. Below is a link to the hosted electronic collection of the conference.

https://www.keu.kz/ru/sci-20498/konferentsii/9015-konferentsiyalar-konferentsii-conferences-38.html

https://www.keu.kz/ru/sci-20498/konferentsii/9014-konferentsiyalar-konferentsii-conferences-37.html



https://www.keu.kz/attachments/article/9015/СБОРНИК%20Конференция%2031.05.
2022%20ISBN.pdf

ISBN 978-601-235-585-7

«Перспективы и возможности современной экономики в условиях интеграции изуки, образования и бизиеса» Международная изучно-практическая конференция 31 мая 2022 года

Караганды, 2022





The educational program "Technological Entrepreneurship" has passed the examination and is included in the Register of educational programs of higher and postgraduate education.

As part of the proactivity to disseminate information about the results of the project and the Master's Program according to the Dissemination plan, the working group of the Karaganda University of Kazpotrebsoyuz published a scientific article «Fundamentals of economic development of enterprises in Kazakhstan in the implementation of competitive advantages» in the journal recommended by the Committee for Quality Assurance in Education and Science of the Ministry of Education and Science of the Republic of Kazakhstan - Bulletin of the Kazakh University of Economics, Finance and International Trade, 2022 – Nº1(46). - p.53-58 (http://vestnik.kuef.kz/ru)





Another article is expected to be published soon in one of the journals recommended by the Committee for Quality Assurance in the Field of Education and Science of the Ministry of Education and Science of the Republic of Kazakhstan. To date, the article has already passed the review and after the formation of the layout of the journal, the number and pages will be sent to us.





When carrying out activities to promote the joint educational program, equipment purchased under the project at the expense of Erasmus + was used.